

**More Comfortable Care**

**Honeywell**



**We Have the Prescription for Improving  
Your Facility's Health and Patient Care**

## Creating a Better Environment for Better Patient Care

The top priority for you and everyone at your facility is delivering quality, compassionate and error-free care for your patients. But aging infrastructure, tight budgets and rising energy and operational costs may be negatively affecting your ability to deliver in the current environment. Honeywell, a global leader in building system optimization and energy solutions with a team of local representatives, has the experience needed to upgrade your facilities and help cover the costs through operational and energy savings. Our solutions are designed to let the nurses, doctors and caregivers at your facility focus on patient care, while we handle the operational efficiency.

### Better Patient Care and a Protected Bottom Line

So you can remain focused on the care and comfort of your patients, Honeywell provides solutions that allow you to make upgrades and changes for increased efficiency with reduced or no up-front costs. We do this with:

- Savings that help fund the project — your reduced operating costs will help offset the capital investment
- A world-class portfolio of comprehensive services and flexible contracts, customized for your facility
- Customized service and support for your hospital
- Guaranteed and non-guaranteed options
- Short, quick payback measures and long-term improvements that help drive your Return on Investment (ROI)

### The Honeywell Process

There are no standardized energy management or operational solutions that work for every hospital. That's why each Honeywell program begins with our professionals working with

### Take Control of Your Energy and Operational Expenses Today

To learn more about creating a more comfortable environment and taking greater control over your energy and operational costs with Honeywell Building Solutions, contact your local Honeywell representative, call **1-800-345-6770, ext. 641** or visit **[www.honeywell.com/buildingsolutions](http://www.honeywell.com/buildingsolutions)**.

### Honeywell Building Solutions

Honeywell

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you to review your operations and identify inefficient equipment and systems. Only then do we develop a comprehensive proposal designed to:

- Increase the overall efficiency of your facility
- Optimize your equipment resources
- Create a more comfortable environment for your patients and staff
- Make the improvements with little or no impact to your bottom line

### The Honeywell Plan in Action

Honeywell has the experience needed to complete your infrastructure improvement plans in a way that makes sense for all stakeholders — your patients, staff, board of directors and the community at large.

We start with projects that offer quick ROI, immediately helping reduce energy use and increase equipment reliability. We can also replace obsolete and aging infrastructure with new, state-of-the-art, high-efficiency equipment, so you can better forecast future expenses. By funding the projects with the savings they generate, you'll have more capital for revenue-generating projects that enhance patient care.

### Budget Predictability Comes From an Optimized Facility

Because Honeywell works with you to tailor an optimization plan to your facility, you'll see quicker paybacks from your upgrade projects. You'll be in control of the size and scope of your optimization project and see how small of an impact — if any — it has on your operating budget.

With lower, more predictable energy expenses, you won't have to fear large, unbudgeted increases in energy or operational expenses from an aging



system, and you can put the savings toward initiatives that increase patient and staff satisfaction and help you stay competitive.

### A Customized Approach From a Global Leader

Honeywell has the capabilities to make your project easy. With local teams of representatives backed by our global energy expertise, we've helped customers like you save billions in energy costs. We're ready to put our breadth and depth of knowledge to work for you in the areas of:

- Building automation systems
- Temperature control systems
- Energy and environmental solutions
- Sustainable and renewable solutions
- Maintenance, repair and retrofit services
- Security systems
- Fire alarm systems
- Remote monitoring, measuring and ongoing optimization

And with Honeywell, you can count on a single source of accountability from consultation to completion.

### An Optimization Plan For Your Facility May Include Upgrades Like:

- Efficient lighting systems
- Energy-efficient motors
- Building envelope upgrades
- Renewable technology solutions
- Variable frequency drives
- Steam system upgrades
- Control systems
- Optimized control strategies/sequence of operations
- Power factor corrections
- Compressor upgrades
- Boiler and chiller upgrades

All with little or no impact to your operating budget.

Printed on recycled paper containing 10% post-consumer waste.



SL-53-2420  
June 2012  
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